

Financing Solutions

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MHz[®]
MEGA HERTZ[®]

National City[®]

MEDIA FINANCE

National City
Now a part of  PNC



OFFERS EQUIPMENT & SYSTEMS FINANCING for BROADBAND VIDEO SERVICES PROVIDERS

MHz AND NATIONAL CITY MEDIA FINANCE OFFER BUDGET STRETCHING SOLUTIONS

In support of our Customers, MHz and National City Media Finance are working together to provide turn-key financial solutions with creative financing options designed to match your budget, cash flow and ROI objectives. Whether your financing needs are for equipment only or for a complete project, MHz can help! Many lenders don't understand or won't lend against the build-out time frame of an entire project, not to mention Systems Integration, Extended Warranties, Training and/or Service Level Agreements, etc. At MHz, we have built our reputation on our ability to provide end2end solutions and complete systems integration for Cable, Telco and IPTV providers and now we can offer you financing for both!

NATIONAL CITY MEDIA FINANCE OFFERS FINANCING FOR ALL TYPES OF PROVIDERS

Financing for commercial, municipal and non-profit organizations, from \$25,000 to \$25,000,000.

A BUSINESS SOLUTION THAT ADDRESSES THE CHALLENGING ECONOMY

In the current economy many bank lenders have reduced, tightened or withdrawn operating lines of credit or working capital. Many companies now must consider funding equipment purchases and projects out of cash flow, which in turn can create severe budgeting constraints. Our financing programs offer you a solution to any capital budget problem.

SPREAD COSTS TO MATCH REVENUES (LET THE SYSTEM PAY FOR ITSELF)

A real key to customizable financing is to spread-out the cost of new technology and match it to the timing of current and future revenue and cash flow. At its simplest, most Cable, Telco and IPTV providers have a subscriber base that will generate X revenue monthly. The cost of new equipment or a system is often proportionately high compared to the current revenue stream of a provider. MHz can now offer scaled monthly payment solutions, so you can launch new Services, Projects or Systems and in many cases be profitable right away without waiting for a "break even" point, months or even years down the road.

MANAGE THE UNCERTAINTIES OF A CHANGING ECONOMIC ENVIRONMENT:

- FIXED-RATE FINANCING WITH MONTHLY PAYMENT TERMS FROM 12 TO 84 MONTHS
- \$1 BUYOUT AT THE END OF THE LEASE-PURCHASE TERM
- INTERIM FINANCING DURING PROJECT INTEGRATION PHASE
- CAPITAL LEASE-PURCHASE, LOAN OR OPERATING LEASE TRANSACTION STRUCTURES
- EASY-START PROGRAMS WITH GRADUATED PAYMENTS TO MATCH REVENUE GROWTH
- A COST-JUSTIFIED ROI SOLUTION THAT ACTS AS A HEDGE AGAINST INFLATION

For more information on financing solutions or a National City credit application contact your Mega Hertz Account Manager at 800-883-8839.

Mega Hertz is a Value-Added-Reseller (VAR) of Unique Multi-Vendor, Multi-Technology System Solutions (MVSS) that support the deployment of advanced video, voice and data technologies in Fiber/Coax based Broadband/IP networks. MHz is focused on providing migration path products and solutions required in the All Digital network transition taking place within the U.S. by Broadband/IP Service Providers.

Mega Hertz "Engineering & Integration Group" provides pre-sale Engineering, Design, Project Management, Installation, Activation & Training, as well as Level 1 product support for MHz advanced video, voice and data end2end solutions.

National City Media Finance is the broadcast equipment finance division of **National City Commercial Capital Company**, the nation's 5th largest equipment finance firm, with assets of \$10 Billion. National City Commercial Capital is now part of **PNC Financial** the 5th largest U.S. commercial bank with assets of \$ 292 Billion.



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